



# AFSA CHAPTER 951

## Mt. Rushmore Chapter



*Once again a successful trip to the South Dakota Veterans home on 30 Nov to decorate for Christmas.*

### Inside this issue:

Fireside Chat	2
Executive Council	3
Social Listings	4
Family Matters	5-7
Ott 2 Know	8-10
Communications	11
Chapter Happenings	12-14
2018 AFSA PAC	15-16

### Membership

AFSA continues to push for increasing membership. Without a large force we will continue to lose ground when it comes to fighting for our benefits.

Starting in January the first of several membership campaigns will take place Every AFSA member, to include Family Members can participate. Those in uniform will be limited to E-1/E-5, focusing on younger members.

### Legislative Issues

#### AFSA's seven major groups:

- Military Healthcare
- Veteran/Retiree Benefits
- Caring for Survivors
- Military Benefits & Programs
- Air National Guard/AF Reserve
- Education
- Military Families.

# AFSA CHAPTER 951

## Mt. Rushmore Chapter

### *Fireside Chat, Chapter 951 President, MSgt "Abby" Philbrick*



I would like to welcome all of you to the final installment of the Mount Rushmore Chapter Newsletter for 2018. This year has come to an end and I am so proud of all the accomplishments of our chapter. Your executive council remains committed to the future of this organization and to support the Airmen of Ellsworth Air Force Base, our fellow teammates from our sister services as well as those in the surrounding community.

This newsletter will provide you with some updates on our accomplishments this year as well as some information about the association and how to engage with our chapter, family members, and those throughout the beautiful Black Hills area.

I could not be more honored to be affiliated with such an amazing service based organization and to have been trusted to represent Chapter 951 as president throughout this year. Our chapter has dedicated a lot of time and service to support various events and I could not be more pleased with our members. Through our Honoring our Patriots Campaign, Combat Fill-the-Boot fundraiser, and our POW/MIA 5K Remembrance run/walk we have raised over \$12,000 in 2018. We have supported 3 national organizations as well as over 10 local organizations through our efforts this year. Through a 'fair-share' support approach our Chapter has donated \$1,500 each to the following national charities, the Air Force Enlisted Village, the Gary Sinise Foundation, Intrepid Fallen Heroes Fund as well as the Air Force Assistance Fund.

Locally our chapter has been able to aid many other organizations and local Ellsworth Air Force base events due to the support of our efforts. This year we gave \$2,000 to our Air Force Ball, \$1,200 to the base Top III organization, \$200 to the Annual Awards as well as volunteering to step-up and pay for the shipping costs of relief materials sent to Tyndall Air Force Base following Hurricane Michael. We have also worked very hard to combine the efforts of base organizations through a TEAM (Together Everyone Achieves More) mentality, and are hoping to lead our first unified event early next year.

We also continue to aid the state veteran's home, remain active with our state and local civic leaders and provide information on the unique challenges our Airmen face here at Ellsworth Air Force Base. We have taken great strides to push this organization forward and I expect continued success in the future. I thank all those that are members of the Mount Rushmore Chapter and hope that those that may be non-members would consider joining this dedicated service-based organization. Our monthly membership meetings are held the third Tuesday of each month from 1130 to 1230 at the Dakota's Club on Ellsworth Air Force Base. Feel free to view our website at [www.afsa951.org](http://www.afsa951.org), or Facebook page AFSA Chapter 951, The Mount Rushmore Chapter, or email at [af951@gmail.com](mailto:af951@gmail.com).

This year has been filled with great accomplishments, incredible teamwork and amazing support. AFSA Chapter 951 is truly filled with "**Great** People doing **Great** Things"!!!

*Abigail J. Philbrick*

*President, AFSA Chapter 951*

*Ellsworth Air Force Base, South Dakota*

*Member # 97041*

**Click Picture below to take advantage of the campaign**

**AFSA**

**AFSA BOOTS ON THE GROUND**

**E5-E7 MEMBERSHIP**

**CAMPAIGN**

**1/1/19 - 2/28/19**

**E5-E7 \$30 1-YR MEMBERSHIP NEW MEMBERS ONLY**



# AFSA CHAPTER 951

## Mt. Rushmore Chapter


























## Executive Council

	President	TSgt Abigail Philbrick	president@afsa951.org
	Vice-President	TSgt Ryan Mitchell	vicepresident@afsa951.org
	Trustee 1, Legislation	CMSgt (Ret) Kevin Ott	Legislative@afsa951.org
	Trustee 2, Plans & Programs	MSgt Jessica Young	trustee2@afsa951.org
	Trustee 3, Membership	TSgt Dustin Smith	membership@afsa951.org
	Treasurer	SSgt Norgie Pabon	treasurer@afsa951.org
	Secretary	SSgt Josh Philbrick	secretary@afsa951.org
	Family Matters Chair	Mrs. Chasity Mitchell	family@afsa951.org
	Senior Advisor	MSgt (Ret) "Super Dave" Bamburg	senioradvisor@afsa951.org

# AFSA CHAPTER 951

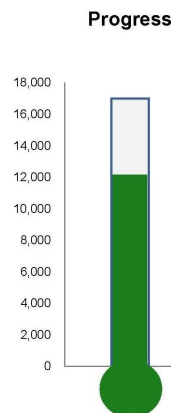
## Mt. Rushmore Chapter

### How are we Communicating?

Location	Media Type									
	Click on Icons below to access									
AFSA HQ										
Division 3										
<a href="#">Ellsworth AFB, SD</a>										



FUNDRAISING	
Honoring Our Patriots Campaign	
Campaign ends 28 September 2018	
2018	
GOAL	\$17,000.00
NET PROCEEDS	\$12,148.72
PERCENT OF GOAL	71.5%
PROJECTED CONTRIBUTIONS	
LOCAL OUTREACH	\$7,289
2018 EAFB AF Ball:	\$2,000
CHARITY DONATIONS	\$4,859
(CFC) Gary Sinise Foundation:	\$1,620
(CFC) Intrepid Fallen Heroes Fund:	\$1,620
(AFAF) Air Force Assistance Fund:	\$1,620



# AFSA International

## Family Matters Letter



**MEMBERSHIP** – By now, all Chapter Presidents should have received IP Carton's email regarding two new membership campaigns for 2019 – Reward the Recruiter and Reward the Retainer – to start January 19 thru December 31.

“Every AFSA member, including **Family Members**, is eligible to participate. However, uniformed member participation is limited to those in the grades of E-1/E-5. Your reward for reaching the recruiting and/or retention goal is either a 1-year extension of your current membership or, if you are a Life Member or Member for Life, a 1-year membership gift to pass to a colleague, family member, or friend. “

If every **Family Member** would recruit/retain one member, how awesome that would be! We can do this – remember the word **FAMILY** – this is your Mom, Dad, sister, brother, children, grandchildren, etc. **RECRUIT THEM NOW!** Come on, **Family Members** – let's rock this campaign!!

**Reward the Recruiter/Reward the Retainer** -- These new membership campaigns are designed incentivize and reward the recruiter or the retainer as well as inform, train, and educate young Airmen and NCOs on how to get involved and develop a sustained recruiting and retaining mind. These campaigns are not replacing existing individual recruiter and/or retainer programs.

### **GROUND RULES**

1. The Reward the Recruiter/Reward the Retainer campaigns runs from 1 January 2019 – 31 December 2019 and may be extended into the next calendar year.
2. Both campaigns are open to all AFSA members, including Family Members. However, Uniformed Service member participation is restricted to those members in the grades of E-1 through E-5.
3. Promotion to the E-6 during the calendar year does not disqualify the recruiter/retainer.
4. An Airmen can repeat the recruiter and/or retainer reward process each year until they are no longer eligible to participate.
5. Existing recruiting and retaining incentive rewards will be utilized in conjunction with these campaigns (25/50 recruiter/retainer pins, SKYHigh/HighFLIER/TwinFLIER, recruiter and retainer credit). All recruiter and/or retainer incentives earned will be sent directly to the recipient.
6. Recruiter and retainer campaign results will not be mixed (like Twin Flyer).
7. Recruiters or retainers eligible for the 1-year extension cannot transfer the membership to another AFSA or Family member.
8. Life member and Member for Life recruiters and/or retainer must provide their 1-year membership gift to any individual eligible for AFSA membership or renewal.
9. AFSA will provide incentives to all eligible participants based on achieving the following milestones:
  - a. 15 Recruits/Retentions - AFSA President's Coin
  - b. 25 Recruits/Retentions – Recruiter/Retention Pin
  - c. 50 Recruits/Retentions – Recruiter/Retention Pin
  - d. 52 Recruits/Retentions – 1-year membership extension. The recruiter/retainer record will be updated within 60 days of membership application verification – no submitted application declines.
  - e. 52 Recruits/Retentions - Life Member and Member for Life recruiters and/or retainers will be rewarded with a 1-year membership gift, which they must share with any person their choice eligible for AFSA membership or renewal. This membership application must be activated and processed within 90 days of certification by the Chapter President and Member and Field. Unclaimed rewards will not be carried beyond the 90 days' timeframe.



10. A member can only receive one (1) free membership or membership extension per calendar year.
11. Recruiters and/or Retainers must use the AFSA approved Reward the Recruiter/Reward the Retainer membership form and/or the link on the AFSA home page (Reward the Recruiter/Reward the Retainer campaign will have a specific source code to track recruits).
12. Only standard membership rates (1-year for \$36, 2-years for \$63, and 3-years for \$75) apply for these campaigns.
13. Members recruited/retained utilizing approved special membership campaign initiative and the associated membership rates will not count toward the Reward the Recruiter/Reward the Retainer total of 52 recruits/retentions. However, they will count toward SKYHigh/HighFLIER/TwinFLIER qualification status.
14. Chapter Presidents and/or Membership Chairs will inform AFSA Member and Field Services of the participant's recruiter ID and the chapter will track each recruiter/retainer's activity; informing the member when they achieve a recruiting/retention milestone.
15. Chapter Presidents and/or Membership Chairs will provide AFSA Member and Field Services and their Division President an after-action report of issues faced by their recruiters so we can address issues quickly.

**FRATERNALISM** – If you're looking for some free (and cheap) family-friendly activities, then look no more. Operation We Are Here is a resource for the military community and lists numerous activities on their web site. Maybe some of them are in your area or not too far for your family to take a trip. How about getting some Chapter and Family Members together for a day trip?

<http://www.operationwearehere.com/VeteransFamiliesRecreation.html>

Below is a list of Valentine's Day activities for the family –

**Deliver Valentines** to a nursing home, shelter, VA Hospital, etc. -- Do you have some crafters in your family? Get out the craft paper, some markers, stickers and whatever else your crafty heart fancies and get busy on making some unique Valentine cards. Then gather them all up and take them to a shelter or a nursing home and hand them out to the residents! (Pair them with some treats from and you'll really make everyone's day!)

**Shake Painting for Toddlers** -- Gather your materials. You will need a plastic food container, some punched hearts (or cut out from construction paper), a piece of card stock, glue and paint of your choosing. Punch out some hearts from construction paper. Place the hearts and paint in the food container. It's easier to put the paint in first, they shake better that way. Put the top on and shake. Open and be amazed! Fold the card stock and add glue. Add hearts to glue and let dry.

**Deliver a Care Package** to those with deployed spouses – put together a Valentine's Day basket with all sorts of goodies and stuffed animals for the entire family to enjoy. Check out Pinterest for some fabulous ideas!

**COMMUNICATION** – I'm seeking your help once again. I want to establish email address books, by Division, to include **ALL CHAPTER FAMILY MATTERS TRUSTEES**. I will be contacting each Division President to provide me a list of those members, by Chapter, and their email addresses. You all can help me out, though, by responding immediately to this request.

Also, our Family Matters Facebook page needs more items of interest by our **Family Members**. If it wasn't for Andy Sanford, nothing would get on that page, and I thank her from the bottom of my heart. I occasionally post something, but we have a lot of other Family Members out there that I know have something to contribute. If you don't want to post it yourself, then contact me. I'll get it out there for you. Whatever you're doing in your Chapter, let's get it on our Family Matters page.

**LEGISLATION** – You can check out AFSA's 2018-2019 Legislative Platform at the below site --

<http://www.hqafsa.org/legislative-platform.html>

AFSA's seven major focus groups are as follows –

- Military Healthcare
- Veteran/Retiree Benefits
- Caring for Survivors
- Military Benefits & Programs
- Air National Guard & Air Force Reserve
- Education
- Military Families

A few of the ongoing Legislative Items affecting Family Members are –

- Resist TRICARE fee increases, pharmacy co-pays and authorize pre-tax payment of health, dental and long-term care premiums to include chiropractic care
- Improve access to affordable child care
- Allow survivors of military retirees to draw the full, final month's retired pay

A couple of the ongoing Policy Items affecting Family Members are –

- Extend time on station between Permanent Change of Station (PCS) moves
- Extend length of time allowed on final PCS move for household goods to two years

To view the all-inclusive lists, please refer to the web site mentioned above.

Thanks so much for all you do for our country and for AFSA.

Take care and God Bless!

*Patti Dalzell*

Family Matters Trustee

[pdalzell@hqafsa.org](mailto:pdalzell@hqafsa.org)

#WEAREAFSA #AFSAGIVESBACK  
*Proud* **AFSA &  
AIR FORCE**  
*Family*

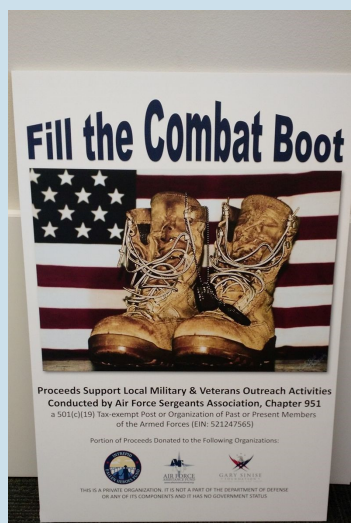


# What U “Ott” 2 Know



Kevin Ott  
CMSgt (Ret), USAF,  
AFSA 951, Trustee #3

[Click picture for Details](#)



Honoring our Patriots

[Click picture for Details](#)

The number (or numeral) Seven (7) is considered by many to be fascinating, possibly even magical. How many of us have been in a casino when 7-7-7 appears on the slot machine bringing shrieks of excitement (followed by a jackpot payout). Then there are the self-help books and articles such as “The Seven Habits of Highly Effective People” or “Seven Characteristics of Emotionally Strong People”. So what’s so special about the number 7?

The number 7 has played a historically significant role in society, culture, religion, and even psychology. Here are 7 reasons we are so drawn to the number:

- 1) 7 is prominent in many cultures (such as the “Seven Wonders of the World”)
- 2) 7 is used prominently in many major religions (Judaism, Christianity, Islam, Hinduism & Buddhism to name a few)
- 3) 7 is often associated with luck and magical properties (the legend of the seventh son of the seventh son)
- 4) 7 matches our short term memory capacity (ever wonder why phone numbers are 7 digits long?)
- 5) 7 is prevalent in nature (There are 7 oceans, 7 continents, a rainbow has 7 colors, there are 7 holes in your head)
- 6) 7 Dwarfs (Bashful, Doc, Dopey, Grumpy, Happy, Sleepy, Sneezy)
- 7) 7 is Bond...James Bond (Secret Service Agent, code number 007)

And there’s also the “Marketing Rule of 7” established in the 1930s, that states a prospect needs to “hear” the advertiser’s message at least 7 times before they’ll take action to buy that product or service. For organizations such as AFSA it’s been proven over and over that the more positive contact you have with members and prospects; the easier it is to develop and sustain relationships and ultimately increase chapter membership and member participation within the organization. Today, in the digital era AFSA is but one of thousands of companies, causes, organizations, etc. who are vying for current and potential members’ attention.

So that brings us to “The Marketing Rule of 7 in the Digital Age”

- 1) **Expand Your Marketing Channels:** Don’t restrict your marketing to one channel. Use as many channels as you want. Take a look at the biggest brands today, and you’ll notice that they are everywhere.
- 2) **Leverage as Many Forms of Content Marketing as Possible:** You can create video content, start your own podcast, leverage user-generated content, have your content syndicated, and more.
- 3) **Make Frequency a Part of Your Strategy:** Data shows that businesses that blog or post 16 times or more per month get 3.5 times more traffic and 4.5 times more leads than businesses that blog or post less than four times a month. No matter your marketing strategy, the importance of frequency cannot be overstated.
- 4) **Build an Email List:** Email makes it much easier to reach out to the same people with greater frequency. Businesses can expect a return on investment of \$38 for every \$1 spent on email marketing. So, having an email list makes it much easier to reach out to your prospects multiple times.



# What U “Ott” 2 Know Cont....

**5) Start Contributing to Industry Blogs and Media Publications:** It's easier than ever to contribute articles and blog posts to a variety of publications if you can position yourself as an industry expert. If you have specialized knowledge about your industry, reach out to the major publications and blogs that resonate. This makes your brand more familiar in your niche.

**6) Embrace Social Media:** It goes without saying that businesses should be utilizing social media in today's environment. However, don't just stop at Facebook and Twitter. Look for industry-specific social media sites as well as new ones that are gaining in prominence. Be where your audience is.

**7) Leverage Advanced Technology:** Thanks to advanced technology, you can be omnipresent without having to do anything extreme or technical. With retargeting and remarketing, you can make sure the same set of people see you on their favorite search engines, social media sites, blogs, email inboxes, or other places they frequent online.

“We can't afford that!” True, AFSA can't follow the “Digital Age Rules of 7” to the letter – but we can leverage their intent.

I refer to that as “The Seven (7) Knows of AFSA”:

**1) Know AFSA:** Familiarize yourself with the AFSA's history, mission, organization, and recent achievements AND be able to tell the story to prospective members and your community. Remember that AFSA is inclusive, with full membership for ALL Services, ALL Ranks, Active Duty, Guard, Reserve, AND their FAMILY MEMBERS!

**2) Know (and be known by) your AFSA chapter's members:** Are there names on your membership roster that you can't place a face to the name? When was the last time you reached out to all your members, extended an invitation to monthly meetings, activities, events?

**3) Know (and be known by) your local installations' military leadership:** Commanders change out every two years, Chiefs and First Sergeants move in/out nearly as often...Do you extend a welcome and invitation to attend (or speak) at chapter meetings?...Do you ask them “What can we (AFSA) do to help the installation?”

**4) Know (and be known by) your areas' elected officials (and/or their staff) at the City, County, State, and National Levels:** Host open Legislative or Community Affairs forums for your installation community to hear from and speak to those officials. Attend local coffee chats, or other forums hosted by other organizations – those are great networking opportunities to “AFSA-cise”.

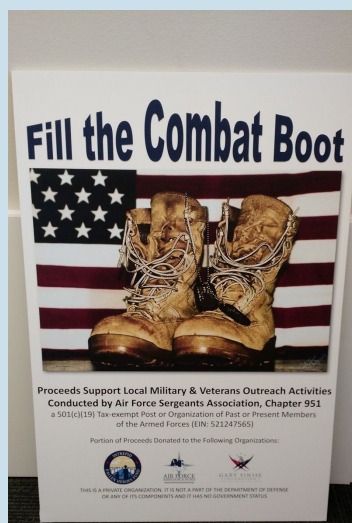
**5) Know (and be known by) the local (on and off base) military and veteran professional organizations' leadership and membership:** From Airman's Councils to the CGOC your installation has many private organizations that your Chapter can partner with. Likewise, there are many veterans' organizations in your community such as the VFW, American Legion, DAV, TREA, Team RWB, etc. that your Chapter can partner with and/or provide outreach to. Remember that Together Everyone Achieves More (TEAM).

**6) Know (and be known by) your local areas' business leaders, Chamber of Commerce, and media (print, radio, TV, social media) outlets:** The business community outside your installation lies as a largely untapped



Kevin Ott  
CMSgt (Ret), USAF,  
AFSA CHAPTER 951, Trus-

Click picture for Details



Honoring our Patriots

Click picture for Details

# What U “Ott” 2 Know Cont....

resource – one that obviously appreciates the military (from a financial standpoint) and also one that wants to reciprocate their thanks. Consider joining your local Chamber of Commerce, no better way to start building those relationships. Local media provides a key element to success – publicity. From early morning local news talk shows to special “Human Interest” stories there’s no better way to establish AFSA into your local community. If you don’t send out a media release in advance of your upcoming events and activities, it’s time to start!

## 7) Know how to effectively use your Chapter’s Social Media

**(Facebook):** First a simple fact: Over two-thirds of Americans (68%) have Facebook profiles. Now, look at your Chapter, Division, and AFSA International FB pages. Each of those, based on the earlier statistic should each have around 68% of their respective membership “liking” or “following” those pages – unfortunately we are far below those goals. So, what do we do?

First, if you are a chapter or division FB administrator, “Like” all the other chapters’, divisions’, and international’s FB pages. Then, start liking or commenting on the various posts, share those pertinent posts to your chapter & division pages. Why? By doing this you are generating interest (the thing that the various Facebook algorithms use) to highlight in your news feed. Now, time to “kick it up a notch” – do likewise and like your installations’ official FB pages, join the installation’s spouses page, like and follow the installations’ private organizations’ pages. Do you have annual “benchmark” events that your chapter is known for? Create a Facebook page just for each of those events!

Now let’s let kick in the afterburners – like your local media’s FB pages, local areas’ veteran groups’ pages, local areas’ event pages, and well each and every page that would help promote your outreach activities and spread the AFSA message.

While your Chapter may only have 200 members on the roster, and only 20 attending a monthly meeting, by effectively using Social Media (Facebook) your message, your event can easily reach thousands!

Oh, and finally – Like and follow all those AFSA FB pages from your own profile as well. I find it much more pleasurable to have my news feed filled with stories of “Good People Doing Good Things” than all the negativity.

It’s time to ROCK 2019!!

**Click Picture Below for AFSA Legislative Platform Highlights**



## LEGISLATIVE PROGRAM

REPRESENTING  
100,000  
AFSA  
MEMBERS



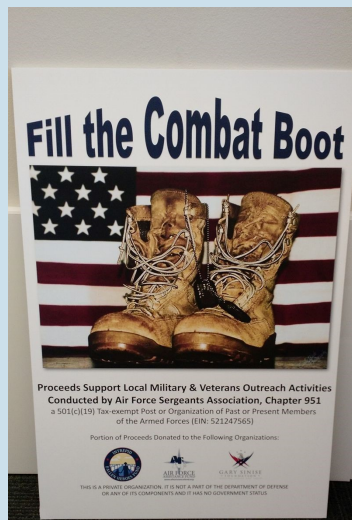
### Legislation

We Defend and Protect  
Your Earned Benefits  
and Advocate for  
Your Future



Kevin Ott  
CMSgt (Ret), USAF,  
AFSA CHAPTER 951, Trus-

**Click picture for Details**





## AFSA CHAPTER 951

### Electronic Communications



*We ended another great year. Chapter 951 has worked hard to make their presence known and is the go-to military/veterans organization for getting things done.*

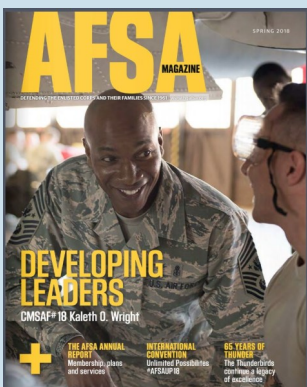
*Our [Facebook Page](#) continues to grow in popularity with 562 likes and 552 people following our page. My goal is to get that number over 1,000.. You can help us by going out and liking our page and then share it with everyone you know. We can help ASFA as a whole continue to grow by also liking the AFSA HQ Page*

*In 2019, with newer people involved with the chapter I hope to expand our footprint on social media. Currently we have a Twitter account [@AFSA951](#). Currently it echoes everything we put on Facebook but with the right member taken it on we could be saying even more.*

*If you want to keep up with what the Chapter is doing as told with photos then check out our [Flicker Page](#). There you can see everything from our visits to the South Dakota Veterans Home, attendance at the Division/AFSA Conventions, Honoring our Patriots and the exploits of Super Dave with the AFSA Championship Belt and watching after the AFSA Alpha Dog and taking him to sites throughout the Black Hills.*

*Finally we want to know how we can better serve all our Chapter 951 members to include the retirees. Our involvement with you shouldn't stop once you sign up as a member, we should continue to rely on your experience having served this great Air Force and AFSA Organization. Tell us what you expect from your Chapter Leaders.*

***Click on the AFSA magazine below left or the picture below and check out what AFSA has to offer.***





# #951



## THE MOUNT RUSHMORE CHAPTER

Once again we began the month of September the way we always to each year, with our annual POW/MIA run. Several people from Team Ellsworth braved a cool, raining Saturday morning to come out and show their support. This events signals the final push of our "Saluting our Patriots" campaign for the year.



It was a thrill to show him some of the best of what the Black Hills has to offer. Just a few of the sites he got to visit included the Badlands, Mt. Rushmore and the Minuteman Missile National Historic Site. I'm sure he enjoyed his short visit before we had to send him off to his next stop of Langley AFB.



As you can see in the picture above we were honored to have a special guest stay with us for a couple of months. Our Senior Advisor "Super Dave" Bamburg and his wife Marny volunteer to be the first ones taking the AFSA Alpha Dog around the country.



In the past months our chapter continued to stay engaged with our Congressional Leaders and with issues more closely aligned with South Dakota. Our Legislative Trustee, CMSgt (Ret) Kevin Ott continues to press the issue of BAH and has recently began a campaign to have our state recognize licenses of military spouses who transfer in. Follow our Facebook page for more information.





# #951



## THE MOUNT RUSHMORE CHAPTER

Chapter 951 is the focal National Military Association in the Black Hills when it comes to giving back to National and Local Organizations. This year we raised over \$9,000 which over half of that going back to private organizations on Ellsworth who assisted us through out the year.

Below is a picture showing just part of what we give back to, such as Combined Federal Campaign organizations such as the Gary Sinise Foundation and Intrepid Fallen Heroes. We also gave over \$1,000 to the Air Force Enlisted Widows Home. With everyone's assistance next year we hope to increase the amount raised.



In October our fellow Airmen at Tyndall AFB suffered greatly when Hurricane Michael hit them directly. AFSA chapters across the country jumped into action to do their part in assisting those in need. People at Ellsworth and Chapter 951 gave new meaning to the word TEAM, Together Everyone Achieves More.

Around 283 pounds of supplies, nine boxes which included toiletries, nonperishable snacks, socks and book insoles. Chapter 951 covered the \$531 shipping cost.



One of the highlights we enjoy at the end of the year is to go to the SD State Veterans Home in Hot Springs and help the decorate for Christmas. This year 19 people showed up to decorate over 3 floors of the home to include some of the residents' apartments.



Besides making the Home look more festive, volunteers have a chance to meet with some of the residents who come out to show their appreciation. It is a chance for those currently serving to get a new perspective on those who came before us, some as far back as WW II.

Once we are done the State Veterans Home treats us to lunch, always pizza.

Below is Chapter 951's Vice-President, TSgt Ryan Mitchell of one of the many membership drives we did throughout the year. This was part of a weeklong event we did in November at the Ellsworth AFB BX.





# #951



## THE MOUNT RUSHMORE CHAPTER

**February**

**SD Veterans Home Valentine's Day  
Dance**



**April**

**Division 3 Convention**



**May**

**Fill the Boot**



**Jan/JUN/Sep**

**Legislative Awareness**



**Jul/Aug**

**AFSA International Conv/PAC**



**August**

**Honoring our Patriots**



**September**

**POW/MIA Run**



**October**

**BOO Hunt**



**December**

**Decorate SD Vet Home/AFSA Kids Holiday Pajama Party**







## The 2019 Division 3

### Professional Airmen's Conference

Drury Inn & Suites St. Louis/O'Fallon, IL

1118 Central Park Drive

O'Fallon, IL 62269

Telephone: (618) 624-2211

April 25—28, 2019

Reservations: <https://www.druryhotels.com/bookandstay/newreservation/?groupno=2351849>

Or call: 1-800-325-0720, Group Number: **2351849**

Please make your reservations by **Monday, March 25, 2019** to receive your group rate. Reservations made after this date will be subject to prevailing rate and availability.



## **Drury Inn & Suites St. Louis O'Fallon**

**1118 Central Park Drive O'Fallon, IL 62269, IL 62269**

**Telephone: (618) 624-2211**

Thank you for choosing **Drury Inn & Suites St. Louis O'Fallon** to be a part of your next great event! We are looking forward to seeing you soon and we are ready to uphold our reputation for great service & value. Rooms have been held for your group and to make reservations, please click on the link below.

<https://www.druryhotels.com/bookandstay/newreservation/?groupno=2351849>

At Drury Hotels, we know you have enough to worry about when traveling. In addition to the great rate, our generous amenities will brighten your group's day and make your journey easier.

- **Free Hot Breakfast** - Start every day with make-your-own Belgian waffles, scrambled eggs, sausage, fresh fruit, oatmeal, biscuits and gravy, KELSO+BROS® coffee and more. Free hot breakfast is served daily from 6–9:30 a.m. on weekdays and 7–10 a.m. on weekends.
- **Free 5:30 Kickback®\*** - Join us from 5:30–7 p.m. every evening to enjoy free hot food and cold beverages at our 5:30 Kickback®. We feature a rotating menu of hot food, beer, wine, mixed drinks and soft drinks.
- **Free Wi-Fi Throughout the Hotel** - Get the score, check your social networks or email family members from anywhere in the hotel – for free!
- **Free Soft Drinks and Popcorn** - Freshly popped popcorn and a refreshing beverage make a great snack! Stop by the lobby for free soft drinks and popcorn every evening.
- **On-Site Facilities** - Take advantage of the business center, fitness center or pool while you're away from home. Print your boarding pass, finish a presentation or check e-mail in our business centers.

\*Service of alcohol is subject to state and local law. Alcoholic beverages are not complimentary and require a nominal charge at the following hotels due to state and local laws: Drury Inn Bowling Green, Drury Suites Paducah, Drury Inn Paducah, and Drury Inn & Suites Louisville.